#### The New Hospitality Strategy: Scorecard

In spring 2011, the provincial government launched an exciting new strategy that would serve to modernize Manitoba's *Liquor Control Act*.

Built upon four pillars - New Hospitality Opportunities; Greater Public Safety and Well-Being; Underage Drinking Countermeasures; and Red Tape Reduction – the *New Hospitality Strategy* introduced over 40 initiatives that would ensure the province was socially progressive while maintaining our high level of social responsibility.

It has been over a year since the *New Hospitality Strategy* received royal assent on June 16, 2011 and much progress has been made. Below are the list of initiatives and their effective date/current status.

#### **New Hospitality Opportunities**

Initiative	Effective Date/ Current Status
MLCC has the authority to proceed with establishing up to 10 MLCC-operated Liquor	June 16, 2011
Mart Express stores, with up to five locations in urban grocery stores. The inaugural	,
Liquor Mart Express opened on the arrivals level of the Winnipeg James A.	
Richardson International Airport in November 2011. The first Liquor Mart Express	
located in a grocery store is on track to open in the fall of 2012 in the South	
Winnipeg Safeway, located at 2155 Pembina Hwy.	
Manitoba Liquor Marts can now sell liquor-related products, such as barware,	June 16, 2011
beverage publications and promotional merchandise for major sport and cultural	
events; as well as socially responsible alternative products, such as 0.5 percent	
alcohol and taxi-fare cards. These items will be phased in over a period of time.	
Standardized Sunday night hours to 2 a.m. for cabarets and beverage rooms and	July 1, 2011
2:30 a.m. for beer vendors, unless disallowed by local bylaw come into effect.	
Optional service hours for socials, charity functions and weddings expand to 2 a.m.	July 1, 2011
providing consistency with licensed establishments.	
The food to liquor ratio regulation is amended to allow the MLCC to provide for	July 1, 2011
unique hospitality opportunities that do not fall under the current 11 classes of	
licence; address premises with high-value liquor products; and to replace the	
requirement for licensed premises to submit quarterly reports with MLCC spot	
checks and licensee record maintenance.	
Brew pubs are recognized as an entity with a new class of licence. An exemption is	November 1, 2011
created to allow off-sales and sales through MLCC Liquor Marts.	
A voluntary Bring Your Own Wine (BYOW) program for restaurants comes into	November 1, 2011
effect, increasing licensee's flexibility to respond to customer needs.	
The Liquor Licensing Regulation under The Liquor Control Act is amended to allow	January 12, 2012
alcohol service within a movie theatre complex under the authority of a Spectator	
Activities Licence.	
To provide greater customer service to Manitobans, select retail beer vendors	Implemented in
become eligible to sell coolers and ciders.	Spring 2012
Enhanced product information and public interaction through an upgrading of the	Anticipated to
MLCC website, including a convenient online social permit application.	launch in fall 2012

# Greater Public Safety & Well-Being

Initiative	Effective Date/ Current Status
Existing mandatory responsible service training for bar owners, operators,	June 16, 2011
bartenders and servers is now set in law. Training is provided through the Serving	
It Safe program and is administered by the Manitoba Tourism Education Council.	
MLCC now has the legal mandate to conduct social responsibility programming.	June 16, 2011
Fines, among the toughest in Canada, for disorderly conduct are introduced.	July 1, 2011
Licensees are charged with greater responsibility for disorder outside of their	July 1, 2011
premises and property, including the immediate vicinity, for example, on the sidewalk or in a neighbouring parking lot.	
Liquor inspectors and police have the authority to immediately close a licensed premise for up to 12 hours when there is an imminent risk to the public.	July 1, 2011
Strengthened wording regarding safety evaluations allows the MLCC to conduct a	July 1, 2011
safety evaluation in a licensed premise if it becomes aware of safety concerns.	
Under previous legislation, the MLCC could only conduct a safety evaluation if an act	
of violence resulted in injury or death. These changes allow the MLCC to become	
more proactive in addressing safety concerns.	
Additional wording regarding safety evaluation requirements to allow the MLCC	July 1, 2011
authority to require a licensee to make specific changes in security devices such as	
metal detectors, surveillance cameras or devices that scan or verify the	
identification provided by patrons. This may include requirements to protect privacy	
of patrons and employees.	
Automated External Defibrillators are installed at the MLCC Head Office, Brandon &	October 7, 2012
Thompson Inspections Office and all Manitoba Liquor Marts.	
The establishment of a new satellite inspections office to be located on Main Street	In process
in Winnipeg will include the hiring of three new downtown Winnipeg liquor	
inspectors, adding to Canada's best inspector-to-licensed premises ratio.	
The MLCC is committed to strengthening its fetal alcohol spectrum disorders public	In process
awareness campaign.	
The MLCC is tasked with conducting an impact analysis on the use of energy drinks	In process
as a mix with alcohol.	

# Underage Drinking Countermeasures

Initiative	Effective Date/ Current Status
Providing identification to a minor for the purposes of purchasing alcohol is now an	June 16, 2011
offence under the Liquor Control Act.	
Possession of alcohol by a minor in a licensed premise and at occasional permit	June 16, 2011
events is prohibited under the Act.	
Every Act violation involving underage drinking in a licensed premises automatically	June 16, 2011
results in a Licensing Board hearing.	
New photo identification requirements to deter minors from purchasing beverage	January 1, 2012
alcohol or gaining access to age-restricted premises were implemented.	
To crackdown on the use of false identification, the MLCC will work with licensees to	In process
implement technologies such as verification scanners to identify fraudulent ID.	
The MLCC will phase in a strategy to deal with excessively high alcohol content	In process
beverages.	

### Red Tape Reduction

Initiative	Effective Date/
	Current Status
The obligation for licensees to retain 90% of profit from the sale of alcohol is	June 16, 2011
amended to 80% to better reflect the shift from owner-run premises to franchises	
and chain outlets.	
The requirement to publish notices for new liquor licences in the Manitoba Gazette	June 16, 2011
is eliminated, saving up to a month's worth of time for applicants. Notices continue	
to be published on the MLCC web site and at the premises.	
Previously, liquor licence fees were charged by parts of the year, not on the month a	July 1, 2011
business opens. Changes to regulation introduce pro-rated licence fees based on the	
months of operation, ensuring business fairness.	
The amendment of the Advertising Regulation to allow exceptions to outdoor	July 1, 2011
advertising rules better accommodate licensee promotional needs.	
MLCC now offers multi-year liquor licensing options and staggered renewal dates,	November 1, 2011
greatly simplifying the licensing process for businesses.	